

**MANUFACTURERS AND PRODUCERS - MUTUAL TRADING NETWORK.**

Tel/Fax(011)616-3744

P.O. BOX 383,  
Bedfordview.2008.

Telex 9451791

31st.March,1992.

Attention:Dr.Zak de Beer,Chairman,  
CODESA,  
World Trade Centre,  
KEMPTON PARK.

Please copy to all Working Groups.Enclosures, letter + 3 sheets,  
plus 2 sheets of M.A.P. - M.T.N. background.

Dear Sir,

congratulations on the great work being performed at  
Codesa aimed at a new and prosperous South Africa and we hope  
Sub - Saharan Africa.  
Our organisation has been created to represent 18 600 manufacturers.  
We lay out below a number of observations and ideas, some of  
which may find support and others not. However we wish to register  
the following with the working groups.

We believe that a basis for any transition is a strong growth  
economy over the long term, that interest rates should be  
substantially lowered now to help the workers,manufacturers and  
producers to survive. That the political football some players  
are foisting on the economy to the detriment of all South  
Africans should cease immediately. In our own business as a seperate  
matter from M.A.P. - M.T.N. for the course of the referendum we  
found all overseas business went on hold,o/seas mail reduced  
by 90 to 100% and local business went onto hold. Only now are  
things beginning to move again. The players concerned produce  
nothing and rely on our people to provide for all. If we are  
destroyed for short term political gains then when the new  
South Africa dawns it will be to a stark and bleak economic  
landscape.

In terms of sanctions, business is now totally confused because  
some countries have removed sanctions,some countries have removed  
some sanctions, and some countries have removed sanctions in some  
sectors only and some countries not at all. Business cannot function  
under such ridiculous conditions and whilst the power broking  
goes on we would request the members of Codesa to cease using  
the business community as a political punchbag. We have 4 million  
innocent South Africans unemployed,many starving and on/or  
below the breadline. If the politicians do not act in a responsible  
way then the manufacturers and producers will not be able to act  
freely to get the economy moving and keep it moving. If we go  
everybody goes.

We hope and trust that Codesa will be able to proceed and succeed  
to create the basis for a new South Africa with the right of the  
individual to live life freely,own property,stand for parliament  
as an individual(independant) within a country that ensures  
majority rule whilst protecting minority rights throughout society.  
We hope for small,efficient government in a free market environment.

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SOME SUGGESTIONS, THOUGHTS AND NOTES ON MATTERS THAT IMPINGE ON, AND AFFECT SOCIETY IN GENERAL AND THE CREATORS OF WEALTH.

WE BELIEVE THAT IF THE FOLLOWING ARE IGNORED NEGATIVE VALUES AND ACTIONS WILL PREVAIL, AND THAT THE REMOVAL OF THE NEGATIVES WILL ALLOW FOR POSITIVE ACHIEVEMENTS TO MATERIALISE.

**INDIVIDUAL RIGHTS.** WE WOULD LIKE TO SEE THE RECOMENDATIONS OF THE LAW COMMISSION PRIOR TO THE LAST GENERAL ELECTION AVAILABLE IN BOOKLET FORM IN EVERY NEWS AGENT SO THAT SOUTH AFRICANS CAN EVALUATE INDIVIDUAL RIGHTS AGAINST GROUP RIGHTS AND THE LOSS OF THE FIRST WHEN THE SECOND PREDOMINATES.

WE BELIEVE THAT INDIVIDUAL RIGHTS ARE THE BASIS OF ALL TRUE CIVILISATION, INCLUDING THE RIGHT TO KEEP EARNED VALUES AND PROPERTY FREE FROM GROUP RESTRICTION AND GOVERNMENTAL FORCE, COERCION, AND INTERFERENCE. THE MANUFACTURER AND PRODUCER MUST BE ALLOWED A FREE MARKET IN WHICH TO OPERATE BOTH LOCALLY AND INTERNATIONALLY.

**PARLIAMENTARY CANDIDATES.** THE RIGHT OF THE INDIVIDUAL TO STAND AND IF ELECTED SIT IN PARLIAMENT AS AN INDEPENDANT CANDIDATE WITHOUT ANY REQUIREMENT TO REPRESENT A GROUP OR HOLD A MINIMAL THEORETICAL 5% OF THE NATIONAL VOTE OR SIMILAR REQUIREMENTS THAT NEGATE THE RIGHT OF THE INDIVIDUAL.

GROUPS ARE FORMED OF INDIVIDUALS AND NOT VISA VERSA.

**THE COUNTRY.** THE COUNTRY IS SIMPLY A PIECE OF LAND THAT HAS ACQUIRED LEGALLY RECOGNISED BORDERS OVER A PERIOD AND BELONGS TO ALL OF THE RESIDENTS.

**NATIONAL SYMBOLS.** NATIONAL FLAGS, EMBLEMS OF BIRDS, ANIMALS, PLANTS, PLUS COLOURS ETC. THAT HAVE BEEN USED THROUGH ESTABLISHED CUSTOMS DO NOT BELONG TO ANY POLITICAL PARTY OR GROUP BUT TO ALL OF THE PEOPLE AND SHOULD NOT BE MISTAKENLY IDENTIFIED WITH ANY REGIME OR THEIR TERM OF OFFICE. THE FLAG, THE PROTEA, THE SPRINGBOK THE YELLOW AND GOLD ARE NOTHING TO DO WITH APARTHIED, BUT DO HAVE THE SAME POWER AS BRAND NAMES AND HAVE BEEN ADOPTED OVER A LONG PERIOD OF TIME AND AT GREAT EXPENSE BY VARIOUS ORGANISATIONS THAT HAVE PROMOTED THEM. TO CHANGE NOW WILL INVOLVE GREAT EXPENSE FOR NO GAIN.

**VOTING RIGHTS.** VOTING RIGHTS SHOULD BE THE RIGHT OF EVERY ADULT WITH A FIXED ADDRESS.

**LANGUAGE.** THE AFRICAN CONTINENT IS RENDERED IMPOTENT AND POVERTY STRICKEN UNDER THE BURDEN OF OVER 3 500 SEPERATE LANGUAGES AND DISTINCT DIALECTS MAKING IT IMPOSSIBLE TO TAP FREELY INTO THE THE WORLDS KNOWLEDGE AND EXPERIANCE.

IF YOU WANT TO ENSLAVE ANYONE FIRST RENDER THEM IGNORANT AND BEING CUT OF FROM THE WORLDS KNOWLEDGE ACHIEVES JUST THAT.

ADOPT THE WORLDS INTERNATIONAL LANGUAGE OF ENGLISH FOR

2/-.

SOUTH AFRICA WHILST ALLOWING PEOPLE THE FREE CHOICE OF ALSO MAINTAINING THEIR OWN REGIONAL LANGUAGE WHERE THEY SO WISH AND ENSURE THAT ALL OF THE WORLDS KNOWLEDGE IS AVAILABLE FOR THE PRICE OF A BOOK.

**EDUCATION.** MAKE EDUCATION AVAILABLE TO ALL IN THE INTERNATIONAL LANGUAGE OF ENGLISH AND GAIN ACCESS TO ALL OF THE WORLDS KNOWLEDGE IMMEDIATELY FOR ALL WHO LEARN THE THREE "R"s  
ESTABLISH FREE EDUCATION AND TRAINING COURSES IN EXISTING EDUCATIONAL AND LEARNING ESTABLISHMENTS AT NIGHTS AND WEEKENDS. USE WHAT YOU ALREADY HAVE.

**PROPERTY.** ESTABLISH THE RIGHT TO PURCHASE, OWN, AND KEEP PROPERTY BY THE INDIVIDUAL FREE OF FORCED SEQUESTRATION, TAXATION OR OCCUPATION BY SQUATTERS.

ESTABLISH THE TARGET OF A HOME FOR ALL SOUTH AFRICANS WITHIN 10 TO 20 YEARS BACKED BY THE GOVERNMENT AND THE INTERNATIONAL AID AGENCIES TO SUPPORT A BUILDING PROGRAMME OF 1 TO 3 MILLION HOMES WITHIN 10 YEARS INITIALLY. RENT SUCH HOMES AT A SUBSIDISED RENT AND ALLOW FREEHOLD PURCHASE AT ANY TIME AT A SUBSIDISED SELLING PRICE. BUILD HOMES AT A LEVEL ABOVE THE SOWETO TYPE HOME TO ALLOW AN UPWARD MOVEMENT OF PEOPLE FROM THE SQUATTER LEVEL, TO THE SOWETO HOME TYPE TO THE NEW SOUTH AFRICA MODEL. HOMES SHOULD HAVE AN ADDITIONAL WORKROOM WITH POWER TO ALLOW FOR SELF EMPLOYMENT OF ONE OR MORE OF THE OCCUPANTS AND " INSTANT HOT WATER UNITS" SUCH AS SHOWER AND SINK UNITS TO MINIMISE WATER USAGE AND ELECTRICITY COSTS.

**THE ECONOMY.** THE MANUFACTURERS AND THE PRODUCERS ARE THE SOURCE OF ALL WEALTH.

A). INTEREST RATES SHOULD BE REDUCED QUICKLY TO THE INTERNATIONAL LEVEL TO ALLOW WORKERS AT ALL LEVELS OF EMPLOYMENT IN AGRICULTURE, MANUFACTURING, AND PRODUCING, RELIEF, TO ELIMINATE DEBT AND GET THE ECONOMY MOVING. EXHORBITANT INTEREST RATES TO SUIT A FEW PLAYERS AND THEORISTS IS NOT ACCEPTABLE AND OVER A PERIOD OF TIME WILL LEAD TO SOUTH AFRICA'S DEMISE.

B). WITHOUT A POWERFUL, GROWING ECONOMY OVER A SUSTAINED PERIOD S.A. WILL NOT SURVIVE.

C). POLITICIANS AND GROUPS SHOULD STOP USING THE ECONOMY AS A WEAPON TO THE DETRIMENT OF 35 MILLION SOUTH AFRICANS BY REPEATEDLY CAUSING "ECONOMIC CULTURE SHOCKS" THROUGHOUT THE LOCAL AND INTERNATIONAL BUSINESS COMMUNITY BY WAY OF SHOCK PUBLIC ANNOUNCEMENTS TO THE DETRIMENT OF BUSINESS CONFIDENCE.

D). CENTRAL AND LOCAL GOVERNMENT SPENDING SHOULD BE CAPPED TO EXISTING LEVELS IMMEDIATELY SUBJECT TO AN INTERIM GOVERNMENT AND NEW ORDER TO REDEFINE THE SPENDING TARGETS BY REMOVING DEAD DEPARTMENTS AND USING THE MONEY FOR HOUSING, EDUCATION AND HEALTH.

E). SANCTIONS ARE NOW AN UNECESSARY ANACHRONISM CREATING HARDSHIP TO BUSINESS AND THE INNOCENTS.

**INTERIM GOVERNMENT.** ENTRENCH INDIVIDUAL RIGHTS TO LIVE ONES LIFE, EARN MONEY, AND OWN PROPERTY WITHOUT EXTERNAL INTERFERENCE

3/-

BY "EXTERNAL AUTHORITIES".

ENSURE THAT EVERY AREA OF THE COUNTRY HAS A REPRESENTATIVE AT THE ELECTIONS, WHO, IF ELECTED HAS THE RIGHT TO SIT IN PARLIAMENT WHETHER A MEMBER OF A GROUP OR NOT.

ENTRENCH THE PRINCIPLE THAT LEAST GOVERNMENT IS THE BEST GOVERNMENT. LARGE, INEFFICIENT GOVERNMENT CREATES POVERTY AND UNEMPLOYMENT.

REQUIRE THAT THE GOVERNMENT IS REDUCED AT ALL LEVELS ALLOWING FOR THE ELIMINATION OF MULTIPLE BUREAUCRACY BY REDUCING PERSONNEL AND OVERHEADS AND ALLOW THE MONEY TO BE USED TOWARDS SUCH MATTERS AS PROVISION OF HOUSING AND EDUCATION ETC.

"PAY OUT" PENSIONS ACCORDING TO "THE AMOUNT PAYED IN" AND STOP RAIDING THE TAXPAYER FOR THEORETICAL AMOUNTS TO BENEFIT A FEW CHOSEN PEOPLE TO THE DETRIMENT OF ALL OTHER TAXPAYERS.

REQUIRE ALL PARASTATALS TO BALANCE THEIR BUDGETS FROM THIS TIME ON PRIOR TO PRIVATISATION.

REQUIRE ALL LOCAL AND CENTRAL GOVERNMENT DEPARTMENTS TO PUT THEIR SERVICES OUT FOR TENDER TO PRIVATE COMPANIES WHO CAN DO THE JOBS EFFICIENTLY AND THUS ACHIEVE OBJECTIVES AT MINIMAL COSTS TO THE TAXPAYER.

SET A GOAL TO REDUCE GOVERNMENT COSTS, EMPLOYMENT AND TAXES BY 70 TO 90% TO ALLOW THE COUNTRY TO START GENERATING REAL WEALTH.

USE TAX SAVINGS TO ACHIEVE ZERO RATING ON FOOD, MEDICAL AND EDUCATIONAL GOODS. CAP THE V.A.T. RATE.

MAKE SOUTH AFRICA A FREE TRADING NATION LIKE THE TIGERS OF THE ASIAN PACIFIC REGION.

CAP ALL INCREASES IN GOVERNMENT SPENDING AND BALANCE THE BOOKS.

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P.O. BOX 383,  
BEDFORDVIEW.TVL.  
2008.SOUTH AFRICA.

DATE AS PER POSTMARK

ATTENTION:CHAIRMEN  
DIRECTORS  
PARTNERS  
OWNERS

REFERENCE:ALL MANUFACTURERS  
ALL PRODUCERS

Dear Sir/Madam,

Whilst there are many excellent organisations servicing the business and manufacturing community there is nevertheless no one specific organisation acting specifically for, and on behalf of the manufacturers and the producers of goods.

The Manufacturers and Producers - Mutual Trading Network has been formed to act on behalf of, and to promote the best interests of the parties concerned on a local, regional and global basis. Membership of the M.A.P.- M.T.N. is simple and inexpensive and bestows the following benefits:-

- a). Supports the interests of all members irrespective of the manufacturing or producer discipline you belong to.
- b). The opportunity to offer your goods and purchase goods from other members, (where possible) at the prices they supply major customers.
- c). The opportunity to present your company to other members at regular meetings and/or advertise through the medium of our (members only) bulletin and present your products.
- d). An agreement to give members priority in intra business dealing.
- e). Membership creates the basis for a forum made up of members and/or suitable persons to act on behalf of the manufacturer at the level of other organisations, committees, and local and central government to ensure that the interests of the majority of the value producers are made public and acted upon at all times.
- f). It is the intention to implement the M.A.P.- M.T.N. internationally. Due to the historic events now taking place the sub-continent was chosen as a starting point. Start-up in other countries will follow. It is our intention to eventually be active in all countries.
- g). Membership does not preclude our members from being involved in other bodies such as their Chamber of Commerce, or their own industry association for example, most of whom we fully support. However, our interest is specifically in supporting the producer who is currently maligned at all levels whilst being in effect the only true creator of values in all societies.
- h). Initially we also invite donations/support from majors. However, more valued will be their on-going membership and support of the manufacturers and producers, and their workers.

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JOIN NOW! ALL MANUFACTURERS AND PRODUCERS ARE INVITED TO JOIN.

OBJECTIVES(FIRSTLY, TO SUPPORT THE INTERESTS OF THE MEMBERSHIP).

- 1). TO SUPPORT THE PROFIT MOTIVE, AND THE RIGHT TO RETAIN MONIES EARNED AND TO OWN AND KEEP PROPERTY WITHOUT CONFISCATION, INTERFERENCE, AND UNNECESSARY FORCED TAXATION. TO PROTECT THE INTERESTS OF THE MANUFACTURERS, PRODUCERS AND THEIR WORKERS.
- 2). PROTECTION OF INDIVIDUAL RIGHTS AND PROPERTY RIGHTS.
- 3). THE MAXIMISATION OF PROFIT BETWEEN PAID UP MEMBERS BY SUPPLYING GOODS TO FELLOW MEMBERS(WHERE POSSIBLE) AT THE PRICE NORMALLY SUPPLIED TO MAJOR CHAINS AND CUSTOMERS.
- 4). TO USE THE BULLETIN OF PRODUCTS(MEMBERS ONLY) WHEN PURCHASING BOTH CONSUMABLES AND CAPITAL GOODS(WHERE APPLICABLE).
- 5). BY SUPPORTING PAID UP MEMBERS WHERE FEASIBLE AND APPLICABLE TO STAND FOR POSITIONS ON OTHER BODIES AND OR ATTEND THE SAME. TO STAND FOR POSITIONS IN LOCAL AND CENTRAL GOVERNMENT WHERE SUCH ELECTIONS WILL ALLOW THE MEMBERSHIP TO PROTECT OUR INTERESTS.
  - a). TO STAND AGAINST UNFAIR LEGISLATION AND UNNECESSARY REGULATIONS WHICH IMPINGE UPON THE FREEDOM OF THE PRODUCER TO PURSUE HIS OR HER LIVELIHOOD.
  - b). TO SUPPORT THE REMOVAL OF UNNECESSARY CENTRAL AND LOCAL GOVERNMENT AND REDUCE TAXATION WHENEVER POSSIBLE.
- 6). TO PURSUE THE RIGHT TO FREE TRADE, BOTH LOCALLY AND INTERNATIONALLY.
- 7). TO PURSUE THE RIGHT TO LIVE AND WORK WHEN AND WHERE ONE PLEASURES WITHOUT THE RESTRICTION OF SO CALLED AUTHORITIES TO CONTROL WHAT IS IN EFFECT OUR WEALTH AND NOT THEIRS.
- 8). TO SUPPORT THE WORKERS OF THE WORLD, I.E. THE UNSKILLED, THE SKILLED, THE TECHNICIAN, THE SCIENTIST, THE MANAGER, THE FARMER, THE ONE MAN BUSINESS, THE ENTREPRENEUR, THE BUSINESS GIANT, ETC. WHERE PEOPLE ARE PRODUCING "ADD-ON-VALUE" FOR THE BENEFIT OF THEMSELVES AND FOR SOCIETY.
- 9). IT IS THE INTENTION TO CREATE A CENTRAL EXECUTIVE A.S.A.P. IN A GLOBALLY RECOGNISED NEUTRAL COUNTRY TO CO-ORDINATE THE ONGOING WORLD GROWTH OF THE M.A.P.- M.T.N. NOTWITHSTANDING NATIONAL CHAPTERS WILL BE SELF ADMINISTERED.
- 10). MEMBERSHIP WILL BE ACCEPTED FROM MANUFACTURERS AND PRODUCERS WITHIN THE COUNTRY AND WORLDWIDE. THERE WILL BE NO RESTRICTION BASED ON AGE, SEX, COLOUR, RELIGION, POLITICS, OR LANGUAGE. MEMBERSHIP WILL NOT BE ACCEPTED FROM NON-MANUFACTURERS/PRODUCERS, OR FROM PAID OFFICIALS OF ANY POLITICAL OR RELIGIOUS INSTITUTION, EXCEPTING AN EXISTING MEMBER WHO STANDS FOR PUBLIC OFFICE FOR THE PURPOSE OF PROTECTING THE INTERESTS OF THE VALUE PRODUCER. WHOLESALERS AND RETAILERS ARE PRECLUDED FROM MEMBERSHIP.
- 11). REGULAR MEETINGS WILL BE HELD FOR PAID UP MEMBERS WHENCE PROVISION MAY BE MADE FOR OUTSIDE SPEAKERS, DEBATES, DISCUSSIONS ETC. WHERE APPROPRIATE AND/OR POSSIBLE. A FEE WILL BE CHARGED TO AT LEAST COVER COSTS INCURRED. IN ADDITION WHEREVER POSSIBLE MEMBERS WILL BE ALLOWED TO STAND UP AND INTRODUCE THEMSELVES AND THEIR PRODUCTS AND/OR PURCHASING REQUIREMENTS FOR THE BENEFITS OF OTHER MEMBERS..
- 12). A MEMBERSHIP CARD WILL BE ISSUED TO PAID UP MEMBERS AND WILL BE ACCEPTED AT ALL M.A.P.- M.T.N. OFFICES AND MEETINGS WORLDWIDE. NATURALLY ANY FEES FOR ATTENDING OVERSEAS EVENTS ARE FOR THE POCKET OF THE VISITING MEMBER.