SOUTHERN AFRICA INSTITUTE OF FUNDRAISING

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The Administrator

CODESA Working Committees P O Box 307 Isando 1600

28 February, 1992

Dear Sirs,

REQUEST FOR DECLARATION OF INTEREST BY OUTSIDE ORGANISATIONS

In response to your public announcement welcoming submissions to the proceedings of CODESA Working Committees by outside organisations, I have been authorised by the National Council of The Southern Africa Institute of Fundraising to declare our interest.

We do not know how you have chosen to receive submissions, and therefore this letter does not attempt to go into any detail, save to describe the constituency we represent.

There are about 56 000 Non-Profit organisations or NGO's in South Africa raising funds for a wide spectrum of community services. These funds are raised from a variety of publics both in Southern Africa and overseas, and we estimate that the total income is in the order of R10 billion annually. Fundraisers work for these organisations in either a full-time, part-time or voluntary capacity. After subtracting some funding received from State subsidies, the remaining income is derived from the corporate sector and individual donors.

The Southern Africa Institute of Fundraising was founded in 1986, and is the only body representing the interests of fundraisers in South Africa. Our objectives have been to provide education opportunities for fundraisers; set high ethical standards of fundraising practice; negotiate with the authorities on such matters as tax-deductible gifts and postal rates. We advocate the nurture and promotion of philanthropy in South Africa - encouraging voluntary giving for community good.

SAIF is also a founder member of the World Fundraising Council (I am its representative, and Vice-President for Africa). This body was founded in 1989 to provide resources and expertise out of developed nations into developing nations.

We believe that the fundraisers of South Africa have a very important role in the development of an open and democratic new South Africa. It is through us that people are enabled to help people, and the community is equipped to tackle many fundamental needs at grassroots. It is in our interests that any future constitution and legislation create an environment in which we will be able to freely operate on behalf of the Non-Profits we represent.

SAIF will welcome an invitation to submit written or verbal information to a Working Group on this important subject.

Yours faithfully,

David L Cuthbert

IMMEDIATE PAST PRESIDENT